

## Distinct Outcomes

September 11, 2019

**Scott Wren**  
Senior Global Equity Strategist

Last Week's S&P 500 Index:  
+1.8%

### Key takeaways

- » *Stocks have traded in a range in recent weeks but sector performance has reflected a pattern.*
- » *The direction the S&P 500 breaks out of this range will likely determine which sectors outperform.*

While the S&P 500 has been trapped in a range over the last six weeks or so and sector performance has been mixed, there are some historical patterns that often play out which have largely remained intact as stocks have bounced around during these volatile trading weeks. Over the last two weeks, the S&P 500 has made a determined run higher, trading from the bottom to the top of the range and tacking on approximately 5% without much of a stumble along the way. The catalysts are focused around possible progress when U.S. and Chinese negotiators meet next month in Washington, D.C. to reignite trade talks (we hope) as well as increasing momentum surrounding global central bank stimulus/easing plans that look more likely.

Given these potential positives and the stock market's reaction, we think it is safe to say investors have been in a "risk on" mood over the last couple of weeks. Meaningful moves higher in equities are normally led by those sectors that would benefit from a more stable economic outlook (or, historically, by potentially accelerating economic growth). Indeed, during the recent rally, the sectors that have outperformed the S&P 500 include Information Technology, Energy, Industrials, Communication Services, Consumer Discretionary, and Financials. The common characteristic for most of these sectors is that they tend to perform best with a heavy dose of economic stability, if not outright growth, with a reasonable portion being growth outside the United States.

Now, on the flip side of the coin, let's look at a period of downside within the recent range. And although it might seem like a long time ago, the S&P 500 hit an all-time record high in late July. In the four trading days starting on August 9 and ending on August 14, the S&P 500 tumbled 3.3%. It shouldn't be a surprise that investors shifted quickly to "risk off" mode as sectors less sensitive to the ebb-and-flow of the economy held in better (much better) than those more directly tied to economic activity. The best performers during that downside stint were Utilities, Real Estate, Consumer Staples, and Health Care. For the bulk of these sectors, their products and services would still be in demand whether the economy is good or bad. That is why investors frequently hide there when fear drives the stock market lower. Plus, these sectors typically pay attractive dividends in a low-rate environment.

Given what we perceive to be increased negative risks to our modest-growth macro outlook, it is likely that trade, global growth, and central bank headlines of the day will continue to drive markets in the near to intermediate term. That is the main reason we have made the conscious effort to reduce equity risk in recent months. For a number of years during this long expansion we had leaned more toward those sectors sensitive to the economy. With stocks currently trading near what we consider to be "fair value," we lowered our exposure to these cyclical sectors and increased allocations toward the more risk-off defensive sectors.

Should the S&P 500 break out of the recent range, we believe there are two distinct outcomes. The direction of the breakout will almost certainly determine sector performance over the intermediate term.

**Investment and Insurance Products:** ▶ NOT FDIC Insured ▶ NO Bank Guarantee ▶ MAY Lose Value

## **Risk Considerations**

Each asset class has its own risk and return characteristics. The level of risk associated with a particular investment or asset class generally correlates with the level of return the investment or asset class might achieve. Equity securities are subject to market risk which means their value may fluctuate in response to general economic and market conditions and the perception of individual issuers. Investments in equity securities are generally more volatile than other types of securities.

## **General Disclosures**

Global Investment Strategy (GIS) is a division of Wells Fargo Investment Institute, Inc. (WFII). WFII is a registered investment adviser and wholly owned subsidiary of Wells Fargo Bank, N.A., a bank affiliate of Wells Fargo & Company.

The information in this report was prepared by Global Investment Strategy. Opinions represent GIS' opinion as of the date of this report and are for general information purposes only and are not intended to predict or guarantee the future performance of any individual security, market sector or the markets generally. GIS does not undertake to advise you of any change in its opinions or the information contained in this report. Wells Fargo & Company affiliates may issue reports or have opinions that are inconsistent with, and reach different conclusions from, this report.

The information contained herein constitutes general information and is not directed to, designed for, or individually tailored to, any particular investor or potential investor. This report is not intended to be a client-specific suitability analysis or recommendation, an offer to participate in any investment, or a recommendation to buy, hold or sell securities. Do not use this report as the sole basis for investment decisions. Do not select an asset class or investment product based on performance alone. Consider all relevant information, including your existing portfolio, investment objectives, risk tolerance, liquidity needs and investment time horizon.

Wells Fargo Advisors is registered with the U.S. Securities and Exchange Commission and the Financial Industry Regulatory Authority, but is not licensed or registered with any financial services regulatory authority outside of the U.S. Non-U.S. residents who maintain U.S.-based financial services account(s) with Wells Fargo Advisors may not be afforded certain protections conferred by legislation and regulations in their country of residence in respect of any investments, investment transactions or communications made with Wells Fargo Advisors.

Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. CAR 0919-01551